



**Dev**  
International



**Take care of the Earth & the Earth  
will take care of you...**



## Overview

**DEV INTERNATIONAL** (an ISO 9001:2008 certified organization) is India's fastest growing export company for Natural Minerals and Stones such as Mica, Bentonite, Barite, Abrasive Garnet, Granite, Marble, Quartz, Feldspar, Talc, Dolomite, Calcite, China Clay, Fly ash.

The products are designed to cater diverse needs of industries like Oil drilling, Oil refining, Pearl pigments, paints and coatings, Ceramics, Glass, paper, Insulating electronic components, Plastic and Polymer Formulation, Adhesives, foundry, Refractory, Adhesives, water treatment, putties, cements, concreting and constructions, Roofing felt decorative, Animal feed, Cosmetics etc. Due to the availability of mines, robust manufacturing facilities and trusted sources for our products, we have been succeeded to carve a niche in international market. We first flapped our wings to china and today spread off shores to Middle East, Far East, South-East Asia, Africa and Europe.

We, at Dev, always remain tuned to the changes that come with a dizzying speed in current new world and with profound understanding of diverse industrial requirements, the company has empowered its clients with bespoke products based on their customize requirements.



## History

**DEV INTERNATIONAL** was incepted in 2002 as an exporter and supplier of value added, speciality Minerals and Stones. The company was founded by Mr.Sandeep Sodani under Sodani Group and mentorship of his veteran father Mr.J.C.Sodani. Earlier it was known by another name. In 2009, it was renamed as **"DEV INTERNATIONAL"**.

It believes in family business tradition and the group works in tandem with the family members. We have the vast and hereditary experience in mining and export of natural minerals.

### The History Traces Back to Nineties

In the past, Sodani family was engaged in to diversified business like :

- Drilling, Explosives and Mining Activities
- Cement and Chemical Business
- Garments Process House
- Granite & Marble Manufacturing and Construction Business
- Hotel & Resorts Business
- Had set up warehouses of Granite / Marble in Dubai, Singapore and China for Mica.

The family has been long in to the business of Granite and Marble. With a view to make a foray into the world of exports and to meet the pressing demands of contemporary industry, presently group has acquired mines and manufacturing facilities at various places.

Marble mines and manufacturing unit owned in partnership with the leading Indian export house and is handled by Mr. J.C.Sodani in Vietnam.

A partly owned granite unit in Chennai is looked after by Mr. Dilip Sodani.

Sreenath Granites, Bangalore (Fully Owned by group and is being headed by Mr. Pradeep Sodani and Sandeep Sodani)

Arihant Minerals, Bhilwara (Owned in partnership and is mainly taken care by Mr. Dilip Kumar Jain)

Mr.J.C.Sodani is traditionally from Bhilwara, Rajasthan, renowned business family enjoying highest repute in business as well as in social circles. The baton of sharpness, honesty, dedication and credit earned by him is passed over to his three sons. Based upon personal relations of the group with some reputed mine owners and manufacturers in Rajasthan, Gujarat and South India backed by their strong support, we are able to export wide array of other Natural minerals Like Bentonite, Baryte, Abrasive Garnet, Quartz, Feldspar, Talc, Dolomite, Calcite, China Clay, Fly ash. We extend our many thanks to them for their valuable support and hope to continue the same in future.





Mr. J. C. Sodani

## The Head Honchos

**Mr. Jagdish Chandra Sodani** has made significant contribution in creating Sodani group utilizing his vast experience in multiple business of explosives, mining, textiles, building materials, chemicals and more than 30 years of exposure in granite and marble.

At the age of 62, he is albeit assiduous, ardent and agile in his work. He has moved to Vietnam for managing marble business affairs of the company. He epitomizes the dauntless entrepreneurial spirit "Dreams are renewable. No matter what our age or condition, there are still untapped possibilities within us and new beauty waiting to be born". His sterling leadership qualities, remarkable foresight, prodigious capacity to motivate and trust people will continue to guide and inspire future generations.

### Mr. Dilip Sodani

As a successful industrialist, he possesses all individual qualities - an acute mind, persevering and a large dose of gumption that is required to make the dash to victory. He holds degree in science stream and is swiftly able to grasp on the technical matters. Today, he is expert in the procurement of raw granite and marble blocks. His keen interest and caliber for 20 years in mining and production has made his professional journey of great stature. He is not only conversant with the production and mining but he is also adept in the operations and marketing functions because he has built wide network in the domain of Natural stones.

### Mr. Pradeep Sodani

The youngest son of Mr. J. C. Sodani, has gained a wealth of knowledge and guide lines from his father and brothers. He is running the granite mines and factory independently. His educational background (MBA - Marketing from Mumbai) helped him a lot in developing market strategies. He is always ready to face challenges and learn more and more.

### Mr. Mukesh Samdani

Mr. Mukesh Samdani is the managing partner at Dev International. He is also involved in other business of Food industry (Ice cream), Bullion and Metal Scrap. He takes care of account, legal and finance activities of the company. He has the knack of the planning, arranging funds, adapting to various situations.

With the expertise of stalwarts in their respective fields, the group is ushering onto the path of accelerated growth.



Mr. Sandeep Sodani

## From the Desk of CEO

Mr. Sandeep Sodani has been instrumental in shaping Dev International into one of the fastest growing export concern in the world. He is an astute, prolific, visionary and audacious businessman. Prior to moving as CEO of the company, he was involved in marketing, mining and export of granites, marbles, and cements for over 15 years with his father and brothers. Since beginning of his career he was not interested in product manufacturing activities, so he diverted his career and decided to form trading and export company. He knew he had very strong wings, his family and friends thus his thirst to conquer globally gave birth to **Dev International in 2002**. The nascence of Dev International quenched his desires to grow and develop recognition in international market. He considerably enjoys leading marketing activities and developing relations

with all the stakeholders. Till now, the journey has been full of excitement, challenges and unmatched experience for creating a full-service Integrated marketing Company. For him, quality and services are utmost important to sustain long standing business relationships with the customers.

He says ***"I don't dream at night, I dare to dream with open eyes; I dream for the growth of the company, nation and people around me"***.

I thought that the key to success was just hard work. But the real foundation is faith. Faith the idea that 'I can do it' is the opposite of fear ('What if I fail?'). And faith creates motivation which in turn leads to commitment, hard work, preparation... and eventually success."

## Bites from the CEO

We foster an entrepreneurial spirit throughout our business and value the ability to foresee business opportunities early in the cycle and act on them quickly. The entrepreneurial spirit is developed amongst the individuals and communities who form a part of our entire value chain. We expect to increase our exports significantly and to continue our profitable growth.

People are our most important asset. We actively encourage them to seek new opportunities and pursue the goals. It is our people who make all this possible, we would not have been able to achieve our growth and expansion without their commitment & zeal for excellence.

The company is having a well structured management setup comprising of well trained and highly skilled personnel.

Still, it is seeking tie-ups with companies of international repute for the product development and exports for establishing business relationship in the long run. The company has no constraints in signing up Memorandum of Understanding based upon healthy and trustworthy relationships.

Dev International is committed to strive and to meet the expectations of all its stakeholders and we sincerely ask for your continued support and encouragement.





## Vision & Mission

***"Our Vision is to have a smile on all our customers face by providing them the best of the best services "***

By **"The Best"**, we mean the best products, the best people and the best Services. These three pillars have been the hallmark of our Company; all of these elements drive bottom line success and show that Dev International and its customers are strongest together.

Your demand desires the best.

At Dev International, We believe that you deserve the best. With quality assured at every level, we bring you minerals in their best form and services in a reliable package. Here, "best" becomes more than just a feature. It becomes your strength.

***"Our mission is to conquer global recognition by providing valuable services."***



## Quality Standards

The entire range is manufactured using premium quality material procured from reliable vendors of the market, and is designed according to international quality parameters. Client satisfaction is our biggest reward. To achieve this, the quality of our products is monitored in all stages of production. Quality check starts from product sampling to final shipment. After production, the crucial chemical and physical properties are tested. Once it is through this, the products are packed by our skilled and experienced packers under constant supervision. We also have staff at the port to supervise and make sure that the unloading of cargo, container stuffing and lashing is done perfectly. We believe that proper packaging and handling is an equally important aspect of product quality.



## Services

We understand it well that in international business good service is as essential as good quality. As we have clients across many countries in different time zones, we ensure that we are available 24x7 on phone as well as on email. As we have a prudent schedule and delivery system, we are able to manage even huge quantity orders smoothly and on time. We have good terms with all the major shipping lines so we are able to give our clients the quickest connectivity and transit times for any destination. The status of product sampling, development and shipment is regularly conveyed to buyers.







**Mica** : India is the single largest source of mica in the world. Muscovite Mica is the best variety available from Rajasthan and we are one of the renowned manufacturers having plant over there. Dev International offers Mica in the form of Scrap, Flakes, blocks and powder according to industrial applications.

- Electric Insulation products
- Paints & coatings
- Paper
- Plastic & Polymer
- Oil well drilling
- Rubber
- Pearl pigments
- Cosmetics



**Bentonite** : It has multi-properties including swelling, hydration, water absorption, viscosity, thixotropy, which makes it a multi application product for diverse industries.

- Foundry
- Cattle feed
- Organophilic clay
- Oil well Drilling
- Iron Ore Palletizing
- Water treatment
- Construction
- Coatings and Additives
- In Oil refining as Bleaching Earth or Fullers Earth



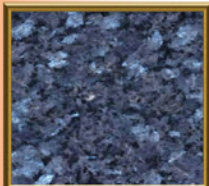
**Barite** : Barytes (or barite) is the naturally occurring mineral form of barium sulphate. Its main properties are its high specific gravity 4.2 - 4.5, very low solubility; it is non-toxic, and also chemically and physically non-reactive, low abrasiveness and opaqueness to x-rays. It is available in lumps and powder form.

- Drilling fluids
- Textiles
- Paper
- Rubber
- As Pigment extender
- Glass
- Paint
- Plastics
- Ceramics



**Abrasives Garnet** : Owing to its versatile characteristics like high density, sharpness, low dust level, high productivity, environment friendliness, repeatability, safety, cost effectiveness, today Garnet is being replaced for blasting media (Silica sand and fused alumina, Silicon Carbide, staurolite, Diamond). It is available in following grades.

- Water filtration
- Water jet cutting
- Sand blasting
- Abrasive Papers



**Granites & Marbles** : We manufacture Gangsaw and Circular granites/Marble in Honed or polished, flamed and antique surfaces. The colorful hues and light-reflecting capabilities of granite make it a popular choice for floors, vanity tops, and fireplace surrounds to full wall and floor paneling, countertops and various other tiling jobs. Granite/Marble slabs can be supplied in random and cut to size.



**Quartz (Silica)** : Quartz is the most abundant and most common mineral in the earth's continental crust. It is almost found in every geological environment. It is available in the form of Lumps, Grits/ Sand, and Powder. There are different Qualities of Quartz like Semi Quartz, Super Semi Quartz, Snow White Quartz, Glassy Quartz, Pink Quartz and Smoky Quartz. Mainly it is used in Glass, Ceramics, and Refractory Industry. Other uses are in manufacturing of Sodium Silicate, Electronic Industries, as abrasives in stone sawing, Oil well drilling as Silica flour, Foundry, Paints, enamel, Engineered Stone.



**Feldspar** : Feldspar is primarily used in industrial applications for its alumina and alkali content. Feldspar is widely recognized for its superior chemical properties, whiteness, negligible iron content and unparalleled quality consistency.

The common use of Feldspar is Glass, Ceramics, Port land cement, as bonding agent in the manufacturing of abrasives, wheels, discs, Decorative stones and other shapes, as fillers paints, plastics and rubber.



**Talc** : We have range of grades for Talc mineral which suits the following applications

- Paper
- Cosmetics
- Detergent
- Plastics
- Paints and coatings
- Textiles
- Ceramics
- Animal feed
- Pharmaceuticals



**Dolomite** : Dev International offers Dolomite Stone, Dolomite Chips, Dolomite Powder, and Calcined/Burnt Dolomite for various applications. It is a substitute of Lime.

- Iron & Steel Industry
- Glass
- Flux Industries
- Refractory
- Ceramic
- Detergent and Soaps
- Powder Coating
- Paints
- Construction



**Calcite** : Calcite is one of the main minerals in limestone, marble and shells of marine species. Interestingly, calcite has more practical uses than most other minerals in the world. It has the same chemical formula as other types of calcium carbonate, such as limestone, marble and chalk:  $\text{CaCO}_3$ .

- Oil Drilling industry as Calcium Carbonate
- LDPE Master Batches
- Automotive and Furniture Compounds.
- Plastics
- Rubber Industry
- Rigid PVC Pipes
- Automotive and Furniture Compounds.
- Leather Cloth Industry



**China Clay** : China Clay falls under Kaolinite group of clays. It is offered in white, off-white and calcined powder form, granule cum powder form and lumps form.

- Ceramics
- Plastics & Polymer
- Fiber glass
- Paint, Coatings & Pigments
- Rubber
- Cosmetic & Soap
- Paper
- Card boards
- Pesticides



**Fly Ash** : Dev International offers Fly Ash in Class C and Class F.

- Concrete
- Block making
- Cement
- Brick Making
- Structural fill
- Paving



## Our Market Reach

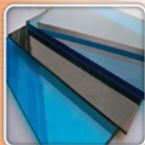


We thank God for blessing us and guiding us in all our endeavours.  
God, you gave us the opportunity to explore your earthly creations and  
gave us the courage to think high and reach the sky.

**GOD ALWAYS SHOWER YOUR CHOICEST BLESSINGS ON US  
AND HELP US TO EXPLORE THIS WHOLE WORLD MAP WITH RED**

**"GOD GUIDE US AND BLESS US ALWAYS"...**





**Dev**  
International

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